



Comprehensive solutions and Advanced Technologies

from M2B Logistics in field of Foreign Economic Activity



M2B Logistics is represented in all areas of Russian logistics industry.

Established in 2014. Experience of TOP managers in field of logistics is more than 21 years.

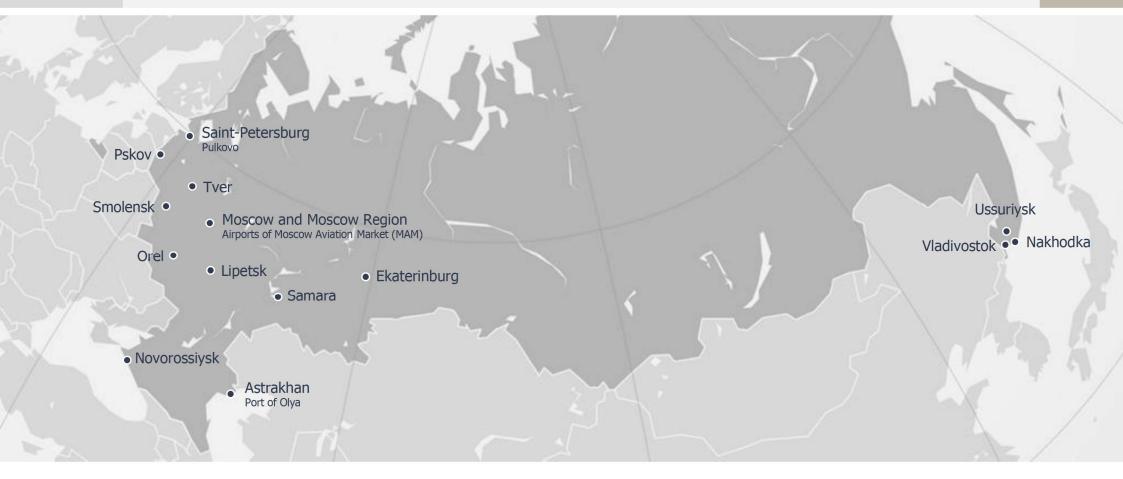
Development and implementation of door-to-door logistics solutions ...

- ✓ ... on basis of individual approach in meeting all Client needs.
- ✓ ... due to acquired experience with large international enterprises and market analysis.
- ... with using own logistics infrastructure and partner resources.





STRATEGICALLY POSITIONED IN MAIN CORRIDORS OF GOODS TRANSPORTATION



- Cargo handling at seaports
 - Novorossiysk, Vladivostok, Nakhodka, Saint-Petersburg, Astrakhan/Olya.

- Freight forwarding of cargo at airports of MAM and SPb
 - Sheremetyevo, Vnukovo, Domodedovo, Pulkovo.

- Cargo placement at bonded warehouse
 - Smolensk, Pskov, Orel, Lipetsk, Tver, Ussuriysk Ekaterinburg, Samara, etc.



SOLUTION WITH BEST WAY OF TRANSPORTATION REFLECTED FOR SPECIFIC SITUATION

Effective solutions for delivering goods to Russia are available to our Clients

Comprehensive solutions demanded by market based **on agency contract**

Delivery of goods
from EU and Turkey
with prompt payments

Delivery of goods
from China with
prompt payments

Client support
for payment
of goods deliveries
from China and Turkey

Hot solutions for transportation

1

Multimodal solution for delivering goods from China

- 1.1. Sea freight from ports in China to port of Vladivostok / Nakhodka
- 1.2. By railway transport across Russia
- 1.3. Removal of cargoes by truck from railway terminal to consignee's warehouse
- 1.1. Sea freight from ports in China to port of Novorossiysk or port of SPb
- 1.2 Removal of cargoes by truck to consignee's warehouse

2

Multimodal solution for delivering goods **from EU and Turkey**

- 2.1. Delivery from EU by truck to port in Turkey
- 2.2. Sea freight to port of Novorossiysk
- 2.3. Removal of cargoes by truck to consignee's warehouse

3

Air transport delivery from the EU, China and Turkey, among others

- 3.1. Delivery by air transport to airport of MAM (SVO, DME, VKO) and St. Petersburg (LED)
- 3.2. Removal of cargoes by truck to consignee's warehouse

4

Multimodal delivery solutions from China **using railway services**

- 4.1. Regular rail container services from China to terminal in Russia
- 4.2. Removal of cargoes by truck to consignee's warehouse

5

Solutions based on **truck transport**

- To import and export of goods deliveries: Kazakhstan, Belarus and Azerbaijan. Also imports from EU into Russia
- Truck deliveries across roads of Russia



Focus is on preparing for customs control after release of goods in order to reduce risk of unexpected costs for Clients in foreign trade

Services of customs representative

Certificate 0685/01

M2B Logistics is included in FCS register of customs representatives

Customs clearance at Electronic Declaring Centers

Day in and day out

Goods release for domestic consumption

7 / 24 Support

Working hours: round-the-clock assistance every day of the week

500 000 EUR

Guarantee of bank to cover customs representative activity

20 000 000 RUB

Insurance policy of customs representative liability

Skilled professionals

in field of customs operations

Project Managers are available by phone at all times

Competencies in processing wide range of product types

System of storage of documents specified in Declaration of Goods needs for **customs control after release**

By sea, air, truck and railway transport

Processing of goods delivered by all means of transportation

Continuous submission and release of Goods Declarations including on weekends and holidays



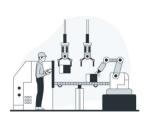
COMPETENCE IN PROCESSING WIDE RANGE OF PRODUCT GROUPS



Home appliances and electronics



Pharmaceutical products, medical equipment and health products



Engineering equipment, accessories and spare parts



Consumer goods



Construction materials, ceramics and sanitary ware, heating systems



Excise and excisable goods



YEARS OF EXPERIENCE IN FOREIGN ECONOMIC OPERATIONS INVOLVING PHARMACEUTICAL PRODUCTS

Competencies in logistics support of pharmaceutical products, medical equipment and health commodities were developed



Pharm cluster was created, bringing together professionals with experience in operations of relevant goods



Products from at least 16 active Clients of Pharm cluster are processed on monthly basis



Task list was created for each Client taking into account peculiarities of processing of pharmaceutical products



QMS was implemented to ensure control: QS working team was set up, KPIs for professionals were defined and rigorous process for reviewing claims was put in place



Reporting system was developed to control progress of logistics services implementation





Business processes are designed in accordance with implemented SOP



Certificate NºPSK RU. 001999 dated September 3rd, 2021 of compliance of Quality Management System with requirements of standard ISO 9001:2015

Logistics solution is approved by expert panel to make sure it meets Client's requirements.

Standard operative procedure (SOP) was developed to organize collaboration between functional departments in providing comprehensive solution.

Working team was set up in order to ensure quality of logistics services provided to Client.

KPIs were developed for departments involved in implementing logistics solutions.



We provide comprehensive support for Clients in area of Foreign Trade Logistics consulting

1

Preparation for customs control after release of goods for domestic consumption

Representation of interests of foreign trade participant in customs authorities

2

Development of logistics solutions to meet Client's needs

4

Protection of interests of foreign trade participant in judicial authorities



LEGAL SUPPORT IN THE FIELD OF FOREIGN ECONOMIC

LAWYER ASSISTANCE IN THE FIELD OF CUSTOMS LAW



Our lawyers experienced in customs issues will assist you in finding the best solution and organizing constructive dialogue with customs authorities

Preliminary analysis. We will analyze the documents to check them for compliance with contracts, delivery terms, availability of necessary details and relation to each other.

Classification of goods. We will assist in determining correct HS codes of goods, including preparation of documents to obtain preliminary decisions on classification of goods.

Prohibitions and restrictions. We will determine permits required for import and placement of goods under special customs procedure.

Customs value. We will consult on application of methods for determining customs value and inclusion of additional costs in its structure.

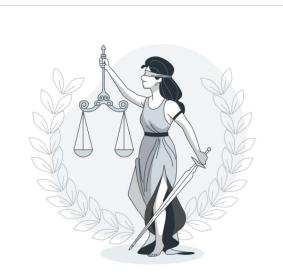
Preferences and benefits. We will assist in selecting customs procedures and conditions of using goods, as well as in determining possibility to obtain tariff and tax preferences.

Country of origin. We will determine whether non-preferential certificate of origin is required to obtain. We will consult on requirements of customs authorities regarding content of non-preferential certificate.

Customs control. We will analyze requested documents from customs authority and prepare responses with legal justification.

Tracking changes. We will inform about changes in legislation regarding imported goods. We carry out activities on issues of customs legislation.

LEGAL ASSISTANCE IN THE FIELD OF CUSTOMS DISPUTES



With solid foundation in dispute settlement our lawyers will help to get justice in legal proceedings

Adjustment of customs value

We will analyze set of documents and provide practical recommendations for further actions, including challenging earlier decision in higher bodies or courts.

Challenging classification decisions

We will assist in preparation of documents confirming your position, as well as in challenging earlier decisions on classification of goods both in higher bodies and courts.

Preferences and benefits

We will verify of compliance with required conditions to obtain preferences/benefits, and prepare documents for recourse to court.

Confirmation of country of origin

In order to avoid applying retaliatory measures or measures to protect domestic market, we will review the provided documents, analyze the reasons for the customs rejection and articulate position to develop further actions.

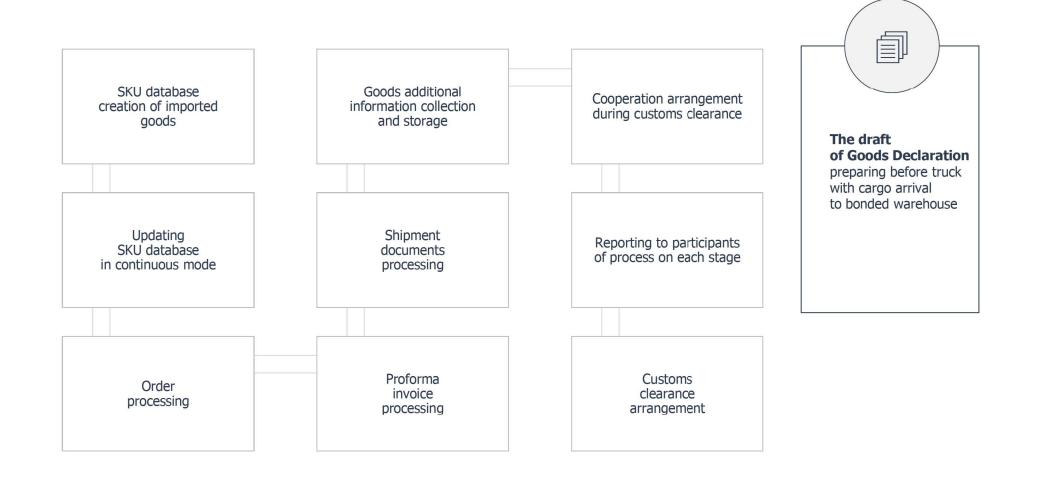
Administrative liability

We will provide support during judicial proceeding on administrative violations. We will represent interests of FEA participant during challenging earlier decisions of the customs authorities in court.



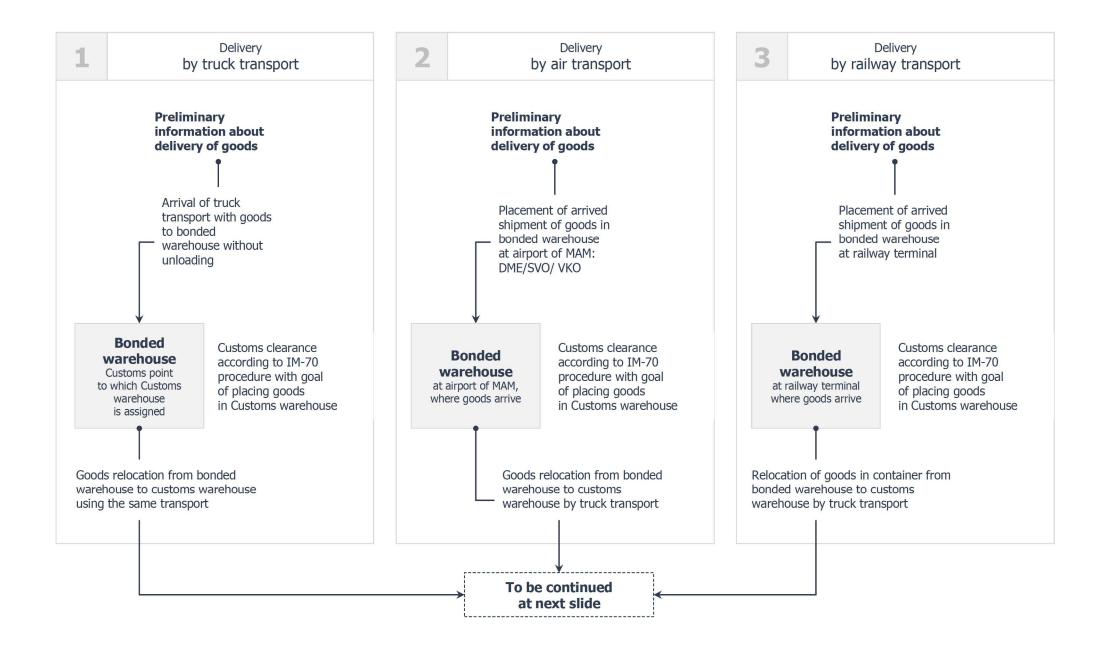


Integrated approach to management of supply chain: from order processing to customs clearance



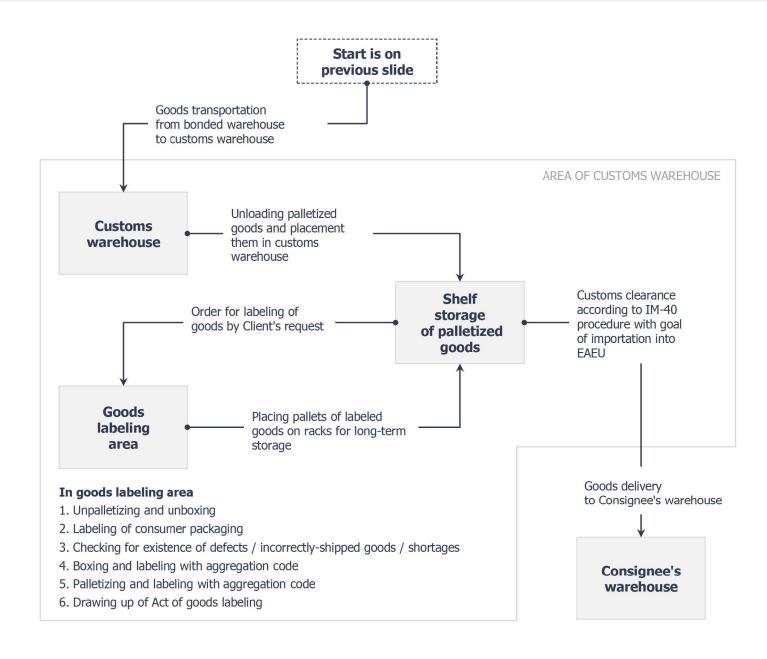


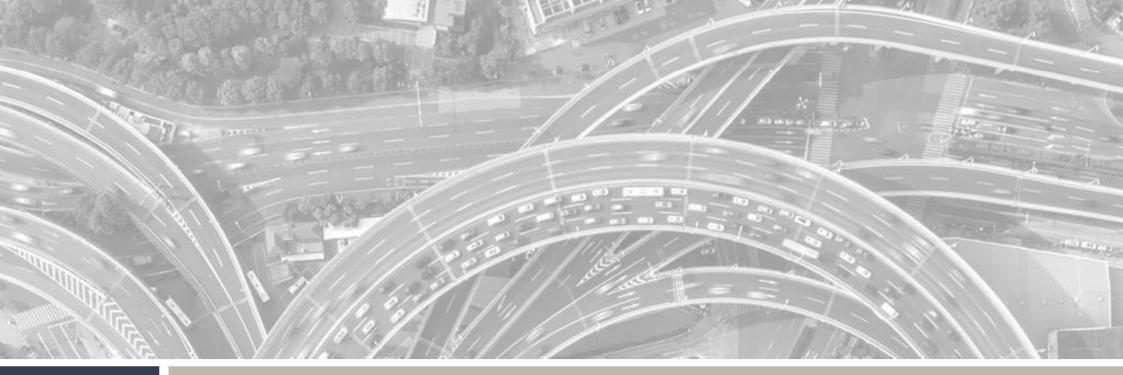
COMPREHENSIVE LOGISTICS SOLUTION FOR LABELING GOODS IMPORTED TO RUSSIA





COMPREHENSIVE LOGISTICS SOLUTION FOR LABELING GOODS IMPORTED TO RUSSIA







«We develop tailored solutions for our Clients considering their specifics of product range and logistics requirements.»

«M2B» LLC

Yaroslavskaya str., bldg. 8/4, room 416 129164 Russia, Moscow +7 495 601 99 93

qa@m2b-log.ru www.m2b-log.ru