



Comprehensive solutions and Advanced Technologies

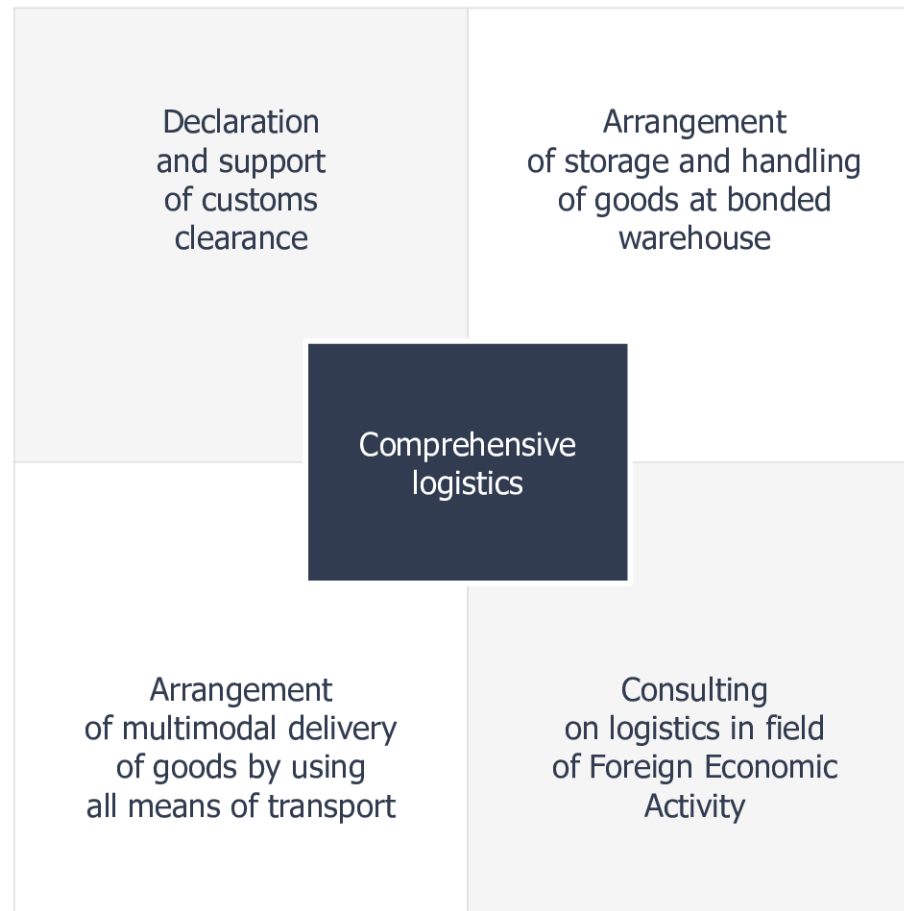
from M2B Logistics in field of Foreign Economic Activity

M2B Logistics is represented in all areas of Russian logistics industry.

Established in 2014. Experience of TOP managers in field of logistics is more than 21 years.

Development and implementation of door-to-door logistics solutions ...

- ✓ ... on basis of individual approach in meeting all Client needs.
- ✓ ... due to acquired experience with large international enterprises and market analysis.
- ✓ ... with using own logistics infrastructure and partner resources.





1 Cargo handling at seaports

- Novorossiysk, Vladivostok, Nakhodka, Saint-Petersburg, Astrakhan/Olya.

2 Freight forwarding of cargo at airports of MAM and SPb

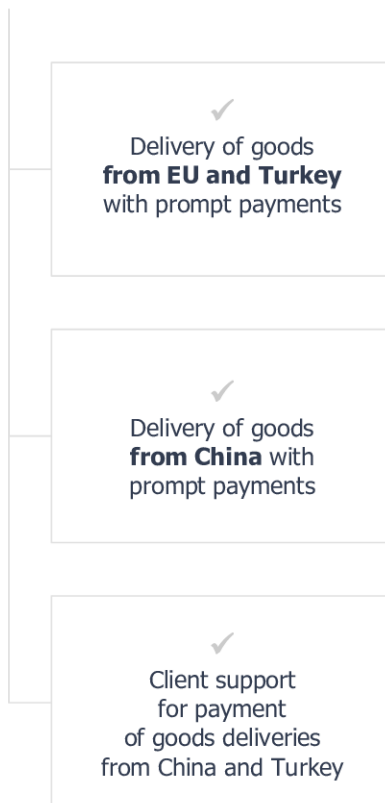
- Sheremetyevo, Vnukovo, Domodedovo, Pulkovo.

3 Cargo placement at bonded warehouse

- Smolensk, Pskov, Orel, Lipetsk, Tver, Ussuriysk, Ekaterinburg, Samara, etc.

Effective solutions for delivering goods to Russia are available to our Clients

Comprehensive solutions demanded by market based **on agency contract**



Hot solutions for transportation

<p>1</p> <p>Multimodal solution for delivering goods from China</p>	<p>2</p> <p>Multimodal solution for delivering goods from EU and Turkey</p>
<p>1.1. Sea freight from ports in China to port of Vladivostok / Nakhodka</p> <p>1.2. By railway transport across Russia</p> <p>1.3. Removal of cargoes by truck from railway terminal to consignee's warehouse</p>	<p>1.1. Sea freight from ports in China to port of Novorossiysk or port of SPb</p> <p>1.2. Removal of cargoes by truck to consignee's warehouse</p>
<p>3</p> <p>Air transport delivery from the EU, China and Turkey, among others</p>	<p>5</p> <p>Solutions based on truck transport</p>
<p>3.1. Delivery by air transport to airport of MAM (SVO, DME, VKO) and St. Petersburg (LED)</p> <p>3.2. Removal of cargoes by truck to consignee's warehouse</p>	<p>4</p> <p>Multimodal delivery solutions from China using railway services</p> <p>4.1. Regular rail container services from China to terminal in Russia</p> <p>4.2. Removal of cargoes by truck to consignee's warehouse</p>
	<p>2.1. Delivery from EU by truck to port in Turkey</p> <p>2.2. Sea freight to port of Novorossiysk</p> <p>2.3. Removal of cargoes by truck to consignee's warehouse</p> <p>■ To import and export of goods deliveries: Kazakhstan, Belarus and Azerbaijan. Also imports from EU into Russia</p> <p>■ Truck deliveries across roads of Russia</p>

Focus is on preparing for customs control after release of goods in order to reduce risk of unexpected costs for Clients in foreign trade

Services of customs representative

Certificate 0685/01
M2B Logistics is included in FCS register of customs representatives

Customs clearance
at Electronic Declaring Centers

Day in and day out
Goods release for domestic consumption

Working hours:
round-the-clock assistance
every day of the week

500 000 EUR
Guarantee of bank to cover customs representative activity

20 000 000 RUB
Insurance policy of customs representative liability

Skilled professionals
in field of customs operations

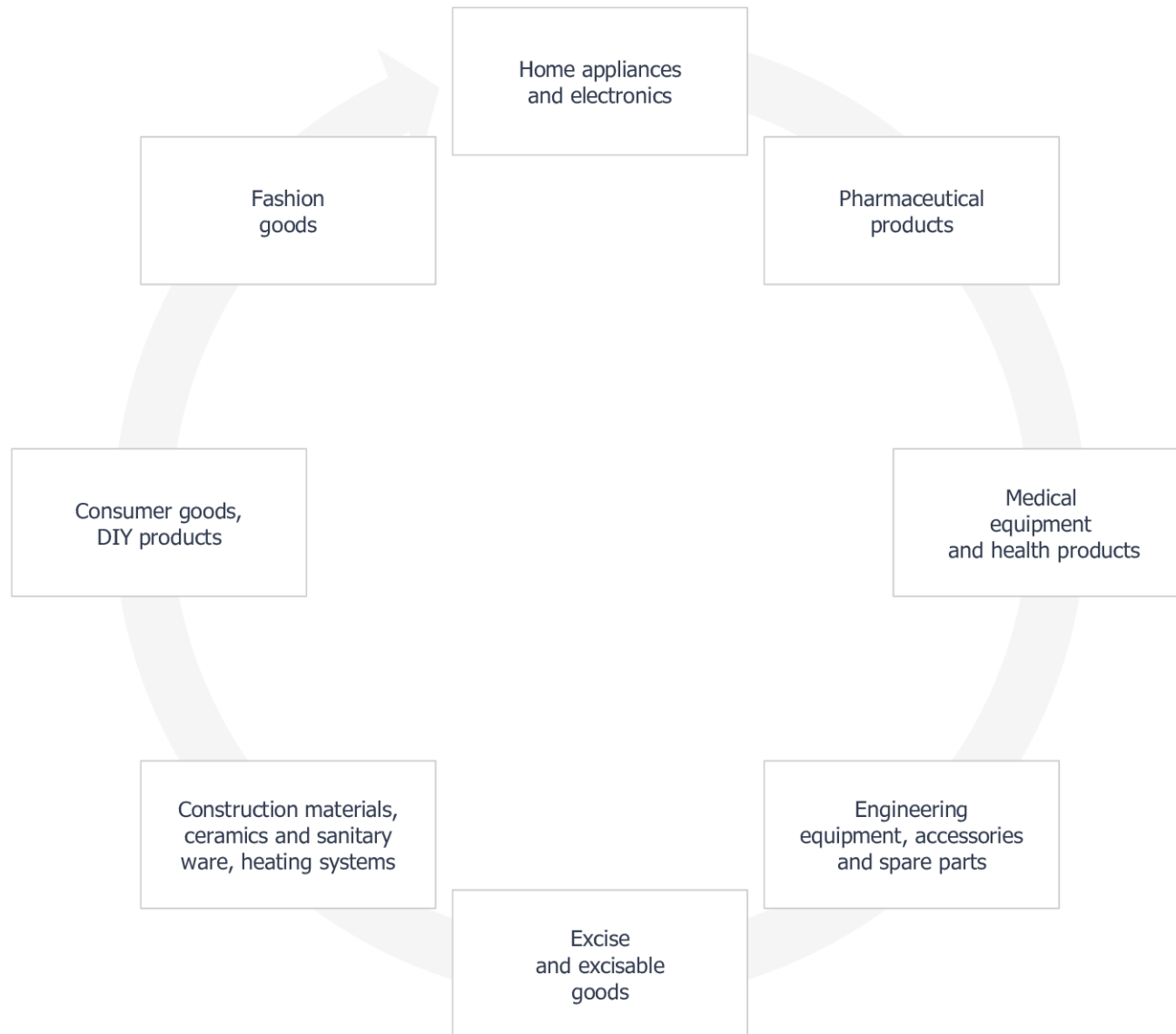
Project Managers are **available by phone at all times**

Competencies in processing
wide range of product types

System of storage of documents specified in Declaration of Goods needs for **customs control after release**

By sea, air, truck and railway transport
Processing of goods delivered by all means of transportation

Continuous submission and release of Goods Declarations including on weekends and holidays



Competencies in logistics support of pharmaceutical products, medical equipment and health commodities were developed



Pharm cluster was created, bringing together professionals with experience in operations of relevant goods



Products from at least 16 active Clients of Pharm cluster are processed on monthly basis



Task list was created for each Client taking into account peculiarities of processing of pharmaceutical products



QMS was implemented to ensure control: QS working team was set up, KPIs for professionals were defined and rigorous process for reviewing claims was put in place



Reporting system was developed to control progress of logistics services implementation



Business processes are designed in accordance with implemented SOP



We provide comprehensive support for Clients in area of Foreign Trade Logistics consulting

1

Preparation for customs control after release of goods for domestic consumption

2

Development of logistics solutions to meet Client's needs

3

Representation of interests of foreign trade participant in customs authorities

4

Protection of interests of foreign trade participant in judicial authorities



Integrated approach to management of supply chain: from order processing to customs clearance





**«We develop tailored solutions for our Clients
considering their specifics of product range and logistics requirements.»**

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